GOLF COMMITTEE  
Frye Island Golf Course  
Minutes of Winter Meeting of January 30, 2010

A. MEMBERS PRESENT: Laura Davis, Mike Hurley, John Kett, Vic Solomini, Mark Thomas and Bob Thurston  
B. OTHERS PRESENT: Jim Hodge via phone conferencing for a short time.  
C. LOCATION: Bob Thurston’s house.  
D. CALL January 30, 2010, 9:20 a.m..  
E. PRIOR MINUTES: The prior meeting (10/10/09) had been previously approved by unanimous vote over the internet.  
F. EXECUTIVE SESSION : None  

G. NEW BUSINESS

1) Review of the Golf Year 2009 is as follows:  
   c) Installed wood rail fence on 9th hole.  
   e) Organized popular and successful dinners.  
   f) Cleared brush and trimmed trees extensively on course.  
   g) Completed and put into use rebuilding of 1st and 7th Tees.  
   h) Organized three Ice Cream Socials that were popular.  
   i) Conducted one membership workdays were productive.  
   j) Cleared land, completed the shell of Sue’s Kitchen addition  
   k) Installed new air conditioning system  
   l) Improved drainage on 2\textsuperscript{nd} hole

2) The un-audited 2009 Financials indicate the following:  

   OPERATIONS 2009:  
   Operating Revenue = $207,468  
   Operating Expenses = $193,549  
   Positive Cash Flow = $13,919

   RESERVES:  
   Operations Reserve Account balance as of December 31, 2009, was approximately $83,067

   Equipment Reserve Account balance as of December 31, 2009, was approximately $14,786

Purchase of 3 used golf carts will be paid for out of Equipment Reserves;
Proceeds from the sale of 1 existing golf cart will be put into Equipment Reserves.

Sue’s Kitchen, which began the season with $36,199, has a remaining balance of $16,218.

The above reserve account balances are tentative, not audited.

MISCELLANEOUS:

The Proshop inventory is $4,558.68
Proshop credit liability is $981.26

The 2010 budget was reviewed; Vic made motion; John seconded, all agreed.

3) RECOMMEND 2010 FEES TO THE EXECUTIVE COMMITTEE

<table>
<thead>
<tr>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Individual Membership*</td>
<td>525.00</td>
<td>540.00</td>
<td>555.00</td>
<td>575.00</td>
<td>590.00</td>
</tr>
<tr>
<td>Family Membership*</td>
<td>785.00</td>
<td>810.00</td>
<td>835.00</td>
<td>860.00</td>
<td>875.00</td>
</tr>
<tr>
<td>Trail Fee</td>
<td>170.00</td>
<td>175.00</td>
<td>180.00</td>
<td>200.00</td>
<td>205.00</td>
</tr>
<tr>
<td>Initiation Fee</td>
<td>500.00</td>
<td>500.00</td>
<td>500.00</td>
<td>500.00</td>
<td>500.00</td>
</tr>
<tr>
<td>Week Day Youth (16 or younger)</td>
<td>10.00</td>
<td>10.00</td>
<td>10.00</td>
<td>10.00</td>
<td>10.00</td>
</tr>
<tr>
<td>Week End Youth (16 or younger)</td>
<td>NA</td>
<td>NA</td>
<td>20.00</td>
<td>20.00</td>
<td>20.00</td>
</tr>
<tr>
<td>Week Day Adult</td>
<td>18.00</td>
<td>18.00</td>
<td>18.00</td>
<td>20.00</td>
<td>20.00</td>
</tr>
<tr>
<td>Weekend Days and Holidays</td>
<td>28.00</td>
<td>30.00</td>
<td>30.00</td>
<td>30.00</td>
<td>30.00</td>
</tr>
<tr>
<td>Weekday Twilight (after 5 PM)</td>
<td>13.00</td>
<td>13.00</td>
<td>13.00</td>
<td>13.00</td>
<td>13.00</td>
</tr>
<tr>
<td>Weekend Twilight (after 5 PM) A</td>
<td>15.00</td>
<td>15.00</td>
<td>15.00</td>
<td>15.00</td>
<td>15.00</td>
</tr>
<tr>
<td>Sunday Scramble Fee (9 holes)</td>
<td>15.00</td>
<td>15.00</td>
<td>15.00</td>
<td>15.00</td>
<td>15.00</td>
</tr>
<tr>
<td>Pull cart - 9 or 18 holes</td>
<td>4.00</td>
<td>4.00</td>
<td>4.00</td>
<td>4.00</td>
<td>4.00</td>
</tr>
<tr>
<td>Rental clubs – 9 or 18 holes</td>
<td>12.00</td>
<td>12.00</td>
<td>12.00</td>
<td>12.00</td>
<td>12.00</td>
</tr>
<tr>
<td>Use of gasoline cart for 9 holes</td>
<td>16.00</td>
<td>16.00</td>
<td>16.00</td>
<td>16.00</td>
<td>16.00</td>
</tr>
<tr>
<td>*Use of Individual non-registered Carts for 9 holes</td>
<td>NA</td>
<td>NA</td>
<td>NA</td>
<td>NA</td>
<td>10.00</td>
</tr>
<tr>
<td>Use of gasoline cart for 18 holes</td>
<td>26.00</td>
<td>26.00</td>
<td>26.00</td>
<td>26.00</td>
<td>26.00</td>
</tr>
<tr>
<td>*Use of Individual non-</td>
<td>NA</td>
<td>NA</td>
<td>NA</td>
<td>NA</td>
<td>20.00</td>
</tr>
</tbody>
</table>
registered Carts for 18 holes

<p>| | | | | | |</p>
<table>
<thead>
<tr>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Three Day Pass</td>
<td>45.00</td>
<td>45.00</td>
<td>45.00</td>
<td>45.00</td>
<td>45.00</td>
</tr>
<tr>
<td>Week-Long Unlimited Golf Pass</td>
<td>100.00</td>
<td>100.00</td>
<td>100.00</td>
<td>110.00</td>
<td>115.00</td>
</tr>
<tr>
<td>Tee Sponsor</td>
<td>$150 plus cost of plaque</td>
<td>Same</td>
<td>Same</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

*$25 Discount for Memberships and Trail Fees paid prior to May 15.

Decision was made to propose to the Executive Committee a small increase to the Individual Membership, Family Membership and Week-Long Unlimited Golf Pass.

Discussion included the issue of players who’ve not paid trail fees and how to monitor. Two additional categories were created for golfers who choose to use their own golf carts, providing a reduced daily fee in lieu of a Trail Fee, for Individual, non registered cart @ $10/$20.

4) Tentative Tournament Schedule for 2010 is as follows:

<table>
<thead>
<tr>
<th>Date</th>
<th>Tournament Name</th>
<th>Organizer(s)</th>
</tr>
</thead>
<tbody>
<tr>
<td>May 29</td>
<td>Memorial Day Ryder Cup</td>
<td>Mark Thomas</td>
</tr>
<tr>
<td>June 18</td>
<td>GE Tournament</td>
<td>Tom Bishop</td>
</tr>
<tr>
<td>June 26 – June 27</td>
<td>June Invitational</td>
<td>John Kett</td>
</tr>
<tr>
<td>July 1 – Sept 6</td>
<td>Club Championship</td>
<td>Bruce Nisula</td>
</tr>
<tr>
<td>July 3</td>
<td>Steak and Hot Dog</td>
<td>John Kett, Bob Thurston</td>
</tr>
<tr>
<td>July 16</td>
<td>July Hooligan Tournament</td>
<td>Jim/John Hodge</td>
</tr>
<tr>
<td>July 24</td>
<td>Full Moon Classic Member Only</td>
<td>Bob Thurston</td>
</tr>
<tr>
<td>August 7-8</td>
<td>Member-Guest</td>
<td>Jim Hodge</td>
</tr>
<tr>
<td>August 21</td>
<td>Night Golf</td>
<td>John Kett/Mike Hurley</td>
</tr>
<tr>
<td>August 28</td>
<td>President’s Cup</td>
<td>Vic Solomini/Laura Davis</td>
</tr>
<tr>
<td>September 11-12</td>
<td>Sebago Lake Great Escape</td>
<td>Mark Thomas</td>
</tr>
<tr>
<td>September 18</td>
<td>Shoot-Out</td>
<td>Mike Hurley</td>
</tr>
<tr>
<td>September 25</td>
<td>TKE Fall Classic</td>
<td>Jim/John Hodge</td>
</tr>
<tr>
<td>October 2</td>
<td>Cross-Country</td>
<td>Tom Canty</td>
</tr>
<tr>
<td>TBD</td>
<td>Rec Center Fund Raiser</td>
<td>Tom Bishop</td>
</tr>
<tr>
<td>TBD</td>
<td>Junior Championship</td>
<td>Paul Lyons/Ron Vallaincourt</td>
</tr>
</tbody>
</table>

5) Golf Committee Organizational Assignments for 2010 were agreed as follows:

Person       Assignment
Bruce         Course Coordinator
Laura         Club Tournaments Coordinator (provides oversight)
See listing of Tournaments Individual Tournament Organizers

Mark
Clubhouse (Pro Shop and Lounge) Coordinator
Vic
Sunday Scramble Coordinator
Bob
Volunteer Work Coordinator
Vic
Charity Events Coordinator
Tom
Handicap Subcommittee
Mike
Maine Golf association/USGA Liaison

6) Tee Marker Sponsors: are either in place or have made verbal commitments for all marker locations. Laura D will contact one Sponsor who has consistent late payments to determine whether they will remain a Sponsor for 2010 season.

7) Staffing: Staffing was discussed, and no known issues are forthcoming.

8) WORK DAY(s): Coordinator, Bob Thurston has identified a Member Cleanup Session on: June 6, directly following the Sunday Scramble. He will work with Jim to determine the best utilization of resources for that day. Should there be a rain delay, the clean up will be held on the following Sunday, June 13. If necessary, a second clean up session will be held on September 19.

9) Increase Income: Discussion of ways to increase income centered around increasing outside Tournaments. Laura D will contact Executive Women’s Golf Association, and Boys and Girls Club of Portland. Mark will talk with local FI realtors to determine the feasibility of including a Golf Getaway into rental packages.

10) Fund Raiser/Social Events
   a. Ice Cream Social Dates:
      i. May 29
      ii. July 4
      iii. September 4
   Volunteers to run this event should contact Vic.
   b. Paul’s Dinners will continue – dates to be determined
   c. Cookbook Revenue continues to generate a minimal income
   d. Steamer Night – date is to be determined

11) Collections:
   a. Sue’s Kitchen – additional fund raising may be required to cover cost of items such as dishwasher, 2 commercial sinks, flooring and shelving
   b. Employee Appreciation Collection will be conducted during the 2010 Annual Golf Membership Meeting, Advance notice will be provided via e-mail to the Membership distribution list
12) **Course Objectives, Operations and Procedures**

a. Drainage on the 2nd hole has been completed; future plans to shift the cart path on this hole to the left-hand side of the fairway (adjacent to the woods) may be a future consideration in 2011.

b. Tees on 4 and 6 were determined to be the next priority; however, work will probably not begin until 2011.

c. Reshaping cart paths – estimated cost = $2k per path; pending 2010 financial situation, will work with Jim to potentially fix 1st cart path. In the Fall, 2011 potential combine rebuilding a tee and fixing the cart path. Follow on years, we may build a tee and a path per year, pending financial situation.

d. Updating the existing golf cart fleet was discussed, based on options provided by Jim Hodge during the last meeting. An option to purchase 3 used carts in 2010 and selling 1 existing cart was raised. Future strategy is to purchase 1 used cart and sell 1 existing cart each year. Money to be transferred from the Operating Reserve to the Equipment Reserve. (Vic motioned; Laura seconded; unanimously approved).

e. Rental Golf Cart Parking – Since the existing area is too congested, a decision was made to utilize space to the side of Sue’s Kitchen to house some of the rental carts. Jim will handle.

13) **Pro Shop/Lounge Objectives, Operations and Procedures**

a. A notice will be sent to Members to validate their current e-mail address

b. A request by a Member was raised to move the pool table from the Recreation Center and install a ping-pong table on the 2nd floor. Jim reviewed the current state of the pool table at the Recreation Center and determined this option was not feasible.

14) **Policy Changes**

a. The existing Operations Policy Handbook is being revised to provide further clarity and shift existing policies into a more cohesive state. Mark is presenting the changes to the Executive Committee for approval in February.

b. Decisions to alter town employee golf discounts (full and part-time) were discussed; however, no action will be taken at this time.

15) **Sue’s Kitchen**

a. Paul will continue in his role as project manager

b. Mark has been reapproved as a professional engineer and has stamped necessary permit documents.; remaining documents will be in place concurrent to Island opening

c. The building shell was completed in 2009.

d. Construction will continue in 2010; the fire prevention system is the first priority (cost is $7-9K)
e. Some sort of sign/plaque will be provided to recognize those that donated $300 or more.

16) Signs

a. Course Marshall
i. Golf committee members should place course marshal signs on their cards and assist in policing club policies
ii. During course of year, committee will consider what must be done to control access from 6 and 5th hole; signage will be determined during a future meeting
iii. Order 7 additional signs (Mark to work with Jim to order)

b. Other Signs for Course
   i. Sign to be placed on 1st tee and paper on the glass door.
   ii. “Use of personal carts not allowed unless golf cart registration sticker is in place via yearly trail fee or daily useage fee. Pay for at the club house; course marshals will check to ensure current stickers are in place.”

c. Cart stickers will increase in size (5x5 blue)

d. Mark will contact John Crosby to request new Frye Island Golf Sign in front of the Firebarn (as requested by Jim)

17) Maine Golf Association

a. Jim will work on redoing the computer program to ensure entries are correct. Requesting categories for: Red, Blue, Silver/Gold for 18 holes as well as Silver and Gold for 9 holes.

18) Long Range Plan

a. Major Capital Cost

1. Purchase Equipment as needed.
   • 72” Rotary Mower – $12,000 – $20,000 - 2009
   • Triplex Greens Mower – $12,000 – $20,000 – 2010
     • Jim’s priority for 2010 is the greens mower; however, it could be pushed to 2011
   • 9,000 Pound lift for Shop - $7,000 – 2011; may be able to secure a used lift $4-5k
     • May be able to share expense with DPW;
   • Heavy Duty Utility Cart –$15,000 – 2012;
   • Tee & Approach Triplex Mower– $12,000 – $20,000 - 2013
2. Ladies Tees on 3 and 9 – rebuilt in 2008/2009; further pruning and clearing of some trees
3. Other Tees; 4 and 6 are Jim’s suggested priority
4. Cart path renovations will be included as tees are reconstructed, pending budget
5. Driving Range, Putting Green/Practice Bunker are not in the foreseeable future
6. Golf Cart replacement strategy was solidified

b. Minor Capital Cost

1. Print Yardage Guide Booklet - tbd
2. Replace the remaining old chairs and tables
3. Fountain(s)

c. Greens keeping Staff (or Lounge Staff) Wish List

1. Remove dirt mound on 9 and plant grass
2. Repairing, re-leveling, and reseeding tees where needed.
3. Improve definition of cart path on 3 and 6. Add bluestone.
4. Remove Bunker on 5
5. Add a fairway bunker on 7 (Future)
6. Garden surrounding Pro Shop

d. Membership (Minimal Cost)

1. Maintenance of Tee Markers to provide color without obstructing plaques. Laura D to repaint in the spring

19) **Set 2010 Meeting Schedule**
Immediately following Sunday Scrambles on the following dates:
May 9  Jun 13  Jul 11  Aug 15
Sep 12 (combined with Annual Meeting)  October 11

20) **Meeting Adjournment**
1) Adjourned at 2:45 PM.

Respectfully submitted,
Laura Davis
Secretary, Golf Committee